

# ABBEY WINE WAREHOUSE

HELPING YOUR WINERY DELIVER



*Photo courtesy of Allie Merrick*

## Wine Storage

Climate controlled storage,  
freight and consolidation,  
cross dock, long haul  
trucking, personal libraries

Page 2

## Custom Labeling & Packaging

Custom labeling/relabeling  
and packaging including  
capsuling, waxing, misc.  
custom work

Page 4

## Fulfillment & Direct to Consumer

Custom shipping, direct-  
to-consumer, wine club  
management, compliance,  
online marketplace

Page 5



# Wine Storage

No Hidden Administrative Charges

For more than 20 years, the Abbey Wine Warehouse has been providing storage solutions to the Oregon wine industry. Our climate-controlled storage is ideal for commercial production as well as personal libraries. We also assist with freight consolidation, long-haul trucking, and cross dock transactions.

## Storage Rates

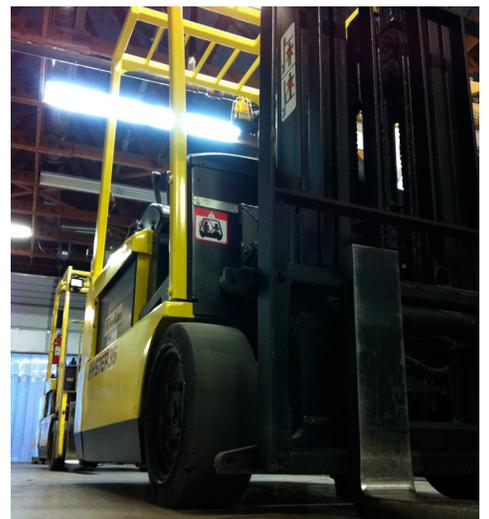
We store wine in bond or tax-paid status. Rates are incurred monthly and are billed based on inventory on hand at the end of the month.

Wine in Bond or Tax Paid Status (per case)	\$0.14
Minimum Monthly Storage	\$20.00
Mixed Library Storage (first bin)	\$20.00
Each additional bin	\$5.00
Mixed Library Storage 150+ Cases (first bin)	\$10.00
Each additional bin	\$5.00

## Cross Dock Rates

Bills of Lading and Consolidation Charges are included in our cross-dock rates. Additional services available upon request and are billed out per department by the hour or day.

Receiving / In (per case)	\$0.40
Shipping / Out (per case)	\$0.40



## Benefits of Storing with the Abbey

There are many benefits for wineries that store with the Abbey Wine Warehouse. Friendly customer service and availability of additional services are only the beginning.



### Affordable Minimum Storage Fee

The minimum storage amount is only \$20 per month. As a part of that monthly fee, all OLCC and TTB filings are included and no extra fees are assessed for wine stored in Bond.

Store dry goods for \$7.84/pallet per month. No in/out fees.

Cross-dock fees are billed at \$0.80/case or \$15 flat – whichever is less.

### No Hidden Fees

- Minimum Storage only \$20 per month
- No extra fees for wine stored in Bond.
- All OLCC and TTB filings are included in monthly storage fee.
- No rush charges
- No manual order fees
- No revision fees
- No order re-stocking fees
- No fees for special or “emergency” pulls

### Library Storage

Library storage is available at the same rates. Rest your past vintages with peace of mind until it's time to un-cellar, re-release, or offer your first vertical.

### So You Like Wine

You're in the business and you like wine - it's only natural that your personal collection has taken over your home. Our mixed non-inventoried library storage comes complete with a cage and a flat rate.

# Custom Packing & Labeling

## Custom Packaging Services

Handcrafted wines often require tailored services. We offer custom packaging services to fit your winery's specifications.

Whether you're looking for wax dotting, custom neck labels, importation stickers, capsuling, or something unique – we have you covered.

## Labeling, Capsuling, Waxing

Our labeling line can handle any size project including. Hand labeling services are also available. Small or large format bottle woes? No problem – we hand label too.

When it comes to waxing, we can help you source custom colors and offer a full range of waxing styles.

## Fix-it Projects

Got a fix-it project? Let us help. We've seen it all. No matter the reason – label problems at bottling, wrong labels on the wrong wine, re-releasing a vintage, sizing issues, selling past vintages as house labels – we'll help you get the wrong labels off and/or the new labels on.



# Custom Shipping & Fulfillment

For wineries holding their own direct-shipping licenses or wineries that want to send samples to distributors, reviewers, or other licensed entities, our Custom Shipping program offers great shipping rates.

Each package is pre-packed and labeled at our facility and leaves via Fed Ex. You do not have to be a storage client to take advantage of these great services and rates. Our team monitors weather on a daily basis to ensure the best possible conditions for shipping your wines.

We assist with wine club & mass shipments

# Northwest Wines to You

Direct-to-Consumer Shipping & Online Marketplace

We assist wineries of all sizes with direct-to-consumer sales. This service includes but is not limited to hosting an online marketplace for your winery (complete with an online shopping cart), complete fulfillment and shipping services, assisting with your wine club management, and filing state excise tax reports. It also includes light marketing services with mentions on partner winery offerings. We conduct monthly virtual tastings through a live broadcast and we help promote your brand through our social media channels.

## Why use our service?

- Joint website for all participating wineries. No individual online shopping cart required.
- Wine club management included
- No state licensing costs
- No taxes to collect or pay
- All reporting & tax payments are taken care of by us
- No shipments to package
- No credit cards to process
- No monthly fees
- No annual fees
- Simple process for all your shipping orders
- Access to additional marketing efforts

You get the greatest potential profit for each bottle while operating within the law.



NW WINES    WINE CLUBS    **NORTHWEST WINES TO YOU**  
PREMIUM WINES DIRECT    SPECIALS    RESOURCES    LOGIN

# Welcome to Northwest Wines to You.

### SHOP BY PRICE

- \$10 - \$20
- \$20 - \$30
- \$30 - \$40
- \$40+

### SHOP BY VARIETALS

### SHOP BY BRAND

### SIGN UP FOR

### FEATURED WINE TITLE



Youngberg Hill Vineyards

### SPECIAL OF THE MONTH



Wine Club Offer

### WINERY EVENTS

- 3-3-11  
Aridiri Wine Tasting
- 3-4-11  
Whitess Tree Tasting  
@ Zupan's
- 4-5-12  
Wine Tasting on The Train

## How it Works

When ordering online, a link takes customers from your winery's website to your individual marketplace catalog page at [www.northwestwinestoyou.com](http://www.northwestwinestoyou.com). For tasting room sales, you simply enter the order on behalf of the customer online or fax a completed order form to us. The order is processed and the customer's credit card charged. Both the customer and you are emailed a confirmation of the order. The wine is pulled from the Northwest Wines to You inventory, packed, and shipped. Every two weeks, you receive a check from Northwest Wines to You for the retail price of the wine less the commission along with a worksheet outlining each order's details.

## What You Pay

- A one-time fee of \$1500 (may be made in payments or save 20% if you pay upfront)
- 10% commission of net wine price.

## You Are Not Paying

- Annual or monthly fees, storage costs, credit card fees, excise taxes, compliance costs, shipping fees or packing/labor costs.

## What the Customer Pays

- Retail price of wine, NWTY shipping rates, sales tax. This means that the customer is paying shipping rates that are still below the book rate of the common carriers.



## Wine Club Management

We'll help you manage your wine club from processing to shipping. The online marketplace helps promote club signups.

## Online Marketplace Catalog

Northwest Wines to You partner wineries have a dedicated online marketplace catalog page - complete with full shopping cart functionality.

## Weather and Insurance

It is our goal to ensure your wine arrives in the best condition possible. We monitor weather daily and insure for the full retail value against breakage/damage due to mishandling by the carrier.



## Social Media

We support all our partner wineries through our social media outlets. We post to various outlets regularly on partner winery happenings and wines.



## Email Campaigns

We send out regular email campaigns to our expanding group of northwest wine lovers. These emails often highlight partner winery specials.



## Live Broadcast Online

Northwest Wines to You wine correspondent Allie Merrick leads consumers in a monthly tasting featuring one of our partner wineries.

We ship to nearly 40 states including Texas, Ohio and Maryland. Additionally, we take customer privacy and security very seriously. To view our policies, please visit our website [www.northwestwinestoyou.com](http://www.northwestwinestoyou.com) and look under Resources.

## Abbey Winery Services

The Abbey Wine Warehouse offers a tradition of expanding services to assist northwest wineries.

We are located onsite at a Trappist Monastery in Carlton, Oregon in the heart of the Willamette Valley. Our partnerships span across the Pacific Northwest from the Walla Walla Valley in Washington to the Umpqua Valley in Southern Oregon.

## Trappist Abbey Our Lady of Guadalupe

The Trappist Abbey Our Lady of Guadalupe is a community of Catholic monks who are part of the Cistercian / Trappist tradition.

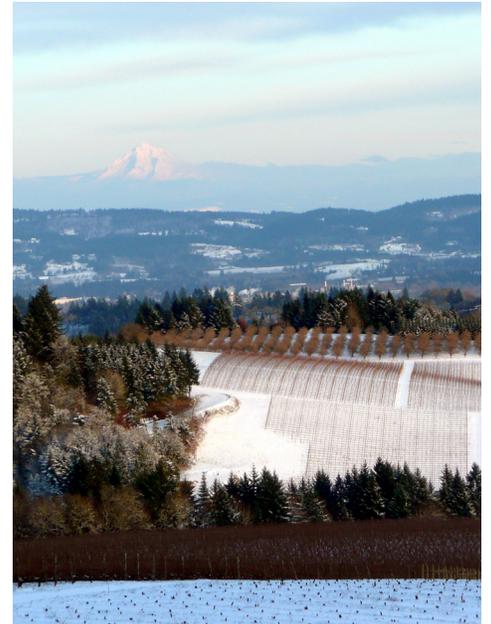
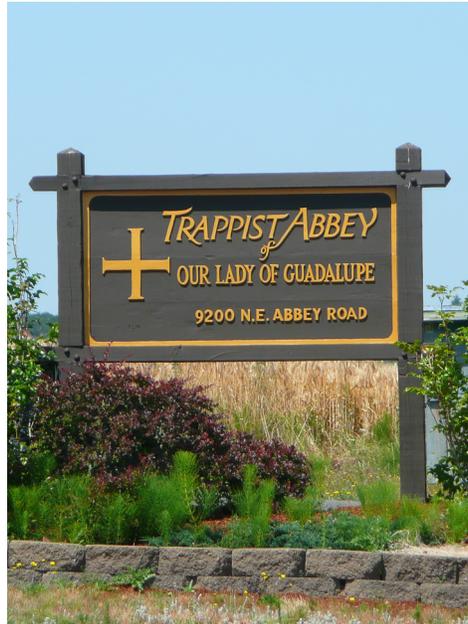
The monks have four main industries, which help to support their community and others through the giving of Alms:

The Bindery specializes in binding theses & dissertations, genealogy, and other specialty books.

The Bakery makes our delicious, world-renowned fruit cake and date nut cakes.

The Wine Warehouse has offered a number of services from wine storage to custom wine shipping for over 20 years.

The Forestry Department works to manage the 1350 acre property.



## ABBAY WINE WAREHOUSE

9200 NE ABBEY ROAD  
CARLTON, OR 97111  
P. (503) 852-0104  
E. CHUCKS@TRAPPISTABBEY.ORG  
WWW.ABBEYWINERYSERVICES.COM

## NORTHWEST WINES TO YOU

9200 NE ABBEY ROAD  
CARLTON, OR 97111  
P. (503) 852-0108  
E. EMAILS@NORTHWESTWINESTOYOU.COM  
WWW.NORTHWESTWINESTOYOU.COM